MITSUBISHI ELECTRIC
HEATING & AIR CONDITIONING

LIGHT COMMERCIAL
DESIGN BUILD WORKSHOP

2-DAY HANDS-ON TRAINING EVENT

PRODUCTS | CONTROLS | APPLICATIONS | DESIGN-BUILD EXERCISES

DAY 1 — PRODUCT / CONTROLS / DSB INTRO

1:00 PM	Intro & Expectations
1:15 PM	Light Commercial Opportunity
1:25 PM	P-Series
1:55 PM	Smart Multi with M&P IDU
2:25 PM	Smart Multi with CITY MULTI IDU
2:55 PM	Break
3:05 PM	Shut Off Valve Kit - A2L
3:35 PM	Controls
4:05 PM	DSB Intro & Small Office Exercise
4:20 PM	DSB Exercise - Small Office
4:50 PM	Wrap-Up, Questions & Evening Agenda

DAY 2 — APPLICATIONS

8:00 AM	Mitsubishi Pro / Comfort Demo
8:15 AM	Application Notes
8:30 AM	Product Selection Tool
8:45 AM	Load Calculation Resources
9:00 AM	Class Exercise #1 - Server Room
9:30 AM	Break
9:45 AM	Class Exercise #2 - Restaurant
10:15 AM	Small Group Exercises
	Exercise #3 - Dentist Office
	Exercise #4 - Church
11:00 AM	Group Report Outs
11:20 AM	Sales Tools & Training
11:40 AM	Own Your Office Program
11:50 AM	Wrap-Up & Questions

DINNER EVENT **6:00 PM - 8:00 PM** Location: TBD

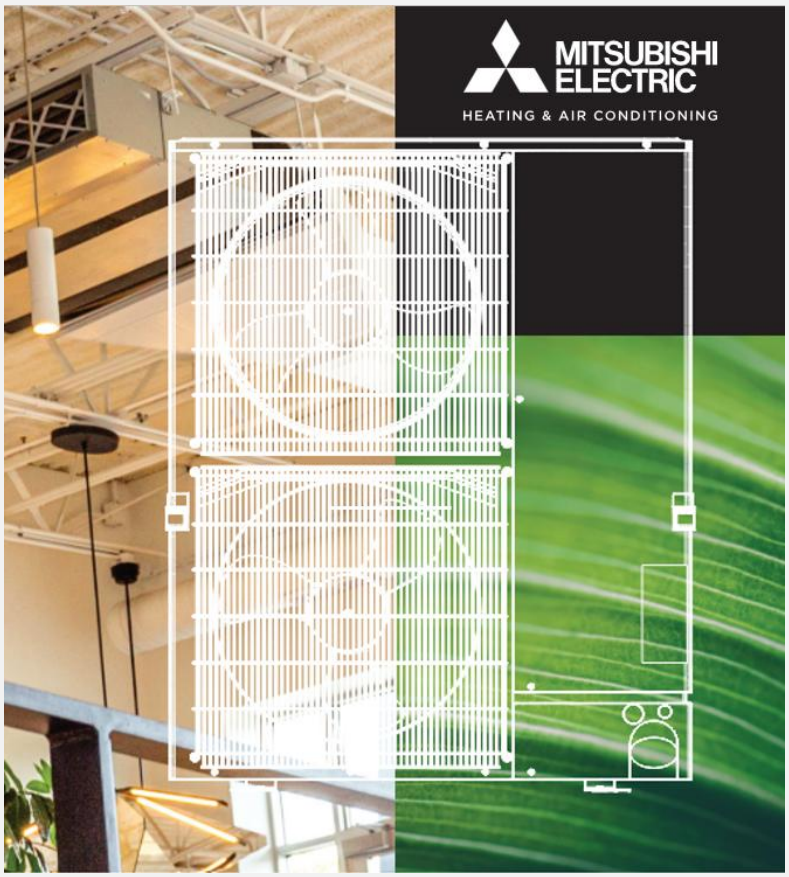
BUILD CONFIDENCE. APPLY THE TOOLS. DESIGN REAL-WORLD SOLUTIONS.

Four hours of focused instruction each day with practical exercises and group report-outs.

2 DAY

Light Commercial Design Build Applications & DSB Workshop

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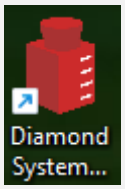


Who Should Attend

- Owners
- Designers
- Sales

What Will Be Covered

Products & Controls
Design Build Opportunities
Applications
Designing with DSB
Real World Exercises



Date: December 2nd & 3rd
Day #1 1:00 to 5:00 pm
Day #2 8:00 am to 12:00 pm
Dinner / Activity following Day #1

CD Jones Training Center
8701 Elmwood Ave
Suite #550
Kansas City, MO 64132

CD Jones 2 Day Light Commercial Design Build Training

Scan QR Code to Register

Requirements

- Bring your Laptop
- Have DSB Downloaded
- Diamond System Builder™ | Mitsubishi Electric HVAC US