

COURSE DESCRIPTION

This course is designed for individuals new to the Mitsubishi Electric Trane HVAC US M- and P-Series product lines. It aims to enhance product knowledge, improve participants' ability to select appropriate applications, and effectively discuss the benefits and advantages of Mitsubishi Electric equipment over competing brands and technologies. The course equips participants with the skills to better serve their customers by suggesting the best equipment for various scenarios, such as single-zone versus multi-zone, standard heat pumps versus Hyper-Heating, and ducted indoor units versus wall-mounted or other styles.

EDUCATIONAL CREDITS

3 Hours

COURSE TUITION

\$40 (lunch included)

COURSE OBJECTIVES

- Identify the appropriate components and accessories for correctly selling and installing a complete system based on specific applications.
- Locate installation requirements, including maximum piping lengths, operating ranges, and power requirements.
- Recognize the M- and P-Series product lines as a primary option for replacing existing systems or in new construction projects.
- Effectively communicate the benefits and advantages of Mitsubishi Electric equipment in comparison to competing brands and technologies.



**CD JONES SOUTH KC
TRAINING CENTER**
8701 Elmwood Ave. Suite 550
Kansas City, Missouri 64132

- October 23 2025
9 AM - 2 PM



**Space is very limited. Scan the QR code or visit www.cdjones.com/cmspage/events-calendar/ to register. Please note that we require a 2-business-day notice for all cancellations.*

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