

### COURSE DESCRIPTION

This course is designed for individuals new to the Mitsubishi Electric Trane HVAC US M- and P-Series product lines. It aims to enhance product knowledge, improve participants' ability to select appropriate applications, and effectively discuss the benefits and advantages of Mitsubishi Electric equipment over competing brands and technologies. The course equips participants with the skills to better serve their customers by suggesting the best equipment for various scenarios, such as single-zone versus multi-zone, standard heat pumps versus Hyper-Heating, and ducted indoor units versus wall-mounted or other styles.



**CD JONES OMAHA  
TRAINING CENTER**  
8930 S 137th Cir  
Omaha, Nebraska 68138

• May 15 2025



### EDUCATIONAL CREDITS

3 Hours

### COURSE TUITION

\$40 (lunch included)

*\*Space is very limited. Scan the QR code or visit [www.cdjones.com/cmspage/events-calendar/](http://www.cdjones.com/cmspage/events-calendar/) to register. Please note that we require a 2-business-day notice for all cancellations.*

**Charles D. Jones Co.**  
[www.cdjones.com](http://www.cdjones.com)  
816-561-3761

### COURSE OBJECTIVES

Identify the appropriate components and accessories for correctly selling and installing a complete system based on specific applications.

Locate installation requirements, including maximum piping lengths, operating ranges, and power requirements.

Recognize the M- and P-Series product lines as a primary option for replacing existing systems or in new construction projects.

Effectively communicate the benefits and advantages of Mitsubishi Electric equipment in comparison to competing brands and technologies.